Key Facts

# Our Goal

# With our partner, Waitsfield and Champlain Valley Telecom (WCVT), deliver fiber-optic broadband service to 100% of Maple Broadband's member towns.

# The Agreement

#### Maple Broadband's Role

- Finance, engineer, construct and own a Fiber-to-the-Premises network in its member towns outside of WCVT's regulated territory
- Determine location, timing, and scope of construction
- Set rates and terms and conditions for retail services and wholesale users
- Prepare operating and capital budgets

## WCVT's Role

Two roles:

Network Manager, acting on behalf of Maple Broadband

- Maintain and repair the network
- Connect the network to retail and business customers
- Offer and provide use of the network to wholesale users

Designated Service Provider, acting on behalf of Maple Broadband

- Deliver high-speed internet, voice, and other retail services to customers on the network
- Install, monitor, and maintain all equipment within customer premises
- Responsible for all aspects of the customer relationship:
  - Customer support
  - Billing and collection

### Agreement Term

The initial term is 10 years, with the option of two additional 10-year terms

#### Pace of Network Construction

WCVT must connect to unserved and underserved locations inside its territory at a rate no less than 90% of Maple Broadband's connection rate to the unserved and underserved locations outside of WCVT's territory.

#### Maple Broadband Member Communities



Addison Ferrisburgh Monkton Ripton Vergennes Bridport Leicester New Haven Salisbury Waltham Bristol Lincoln Orwell Shoreham Weybridge Cornwall Middlebury Panton Starksboro Whiting

1

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## Next Steps

#### **Pre-Construction Work**

Pre-construction is a costly but necessary precursor to the actual construction of the network. It involves four key steps, each of which is performed in sequence by Maple Broadband's network engineering firm:

- 1) Perform a High-level Network Design, currently in process
- 2) Conduct a Utility Pole Survey, documenting in detail every utility pole that may be involved in the construction of Maple Broadband's fiber network
- 3) Create a Detailed Network Design, which involves refining the high-level network design to reflect existing conditions identified during the Utility Pole Survey, and creating construction bid documents
- 4) Perform Pole Make-Ready work in coordination with utility pole owners to make space on utility poles for Maple Broadband's fiber cable that will be attached to the poles

## Learn More

Maple Broadband is just getting started with many aspects of delivering broadband service to our Addison County member towns. To stay informed about our progress, fill out this <u>form</u>. Or, to learn more, go to our website, <u>www.maplebroadband.net</u>.

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2